FORM 4

Section 16. Form 4 or Form 5 obligations may continue. See

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

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Nashington.	D.C. 2	0549			

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL OMB Number: 3235-0287 Estimated average burden hours per response: 0.5

Instruction 1(b). Check this box to indicate that a transaction was made pursuant to a contract, instruction or written plan for the purchase or sale of equity securities of the issuer that is

intended to satisfy the affirmative

Check this box if no longer subject to

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

	e conditions o ee Instruction																		
Name and Address of Reporting Person*  Lighting Prices			2. Issuer Name and Ticker or Trading Symbol HUBSPOT INC [ HUBS ]								5. Relationship of Reporting Person(s) to Issuer (Check all applicable)								
Halligan Brian			Trebut of five								1	✓ Director			10% Ov	vner			
(Last)	(F	irst) (1	Middle)		Date of Earliest Transaction (Month/Day/Year)									1	Officer (give title below)			Other (specify below)	
C/O HUBSPOT, INC.			09/03/2024								Executive Chair								
2 CANAL PARK																			
(0)			4. If Amendment, Date of Original Filed (Month/Day/Year)									Individual or Joint/Group Filing (Check Applicable Line)							
l ` ′	(Street) CAMBRIDGE MA 02141											1	Form filed by One Reporting Person						
														Form filed by More than One Reporting Person					
(City)	(S	tate) (2	Zip)																
		Table	I - No	n-Deriva	tive S	Secui	rities	Acc	uired	, Dis	posed of	, or B	enefi	cially	Own	ed			
1. Title of Security (Instr. 3)  2. Transacti Date (Month/Day			Execution Date,		Code (Instr. 5)			Acquired (A) or (D) (Instr. 3, 4 and			5. Amount of Securities Beneficially Owned Following Reported		Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership (Instr. 4)				
							Code	v	Amount	nt (A) or Pri		е	Transaction(s) (Instr. 3 and 4)				(111501.4)		
Common Stock 09/03/2			.024			F <sup>(1)</sup>		88 D \$4		\$49	5.76	76 518,064			D				
Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																			
1. Title of Derivative Security (Instr. 3)	vative Conversion Date urity or Exercise (Month/Day/Year) if any		4. Transaction Code (Instr. 8)		of Deriv	r osed ) r. 3, 4	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		Dei Sec (Ins	Price of rivative curity str. 5)	9. Number derivative Securities Beneficiall Owned Following Reported Transaction (Instr. 4)	y O F D o (I	0. Iwnership orm: Irect (D) r Indirect ) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)			
					Code	v	(A)	(D)	Date Exercis	sable	Expiration Date	Title	Amour or Number of Shares	r					

## **Explanation of Responses:**

1. Shares withheld by Issuer to cover taxes associated with settlement of restricted stock units.

/s/ Alyssa Harvey Dawson, attorney-in-fact

09/05/2024

\*\* Signature of Reporting Person

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.