## SEC Form 4

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# FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Check this box if no longer subject to
Section 16. Form 4 or Form 5
obligations may continue. See
Instruction 1(b).

### STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

OMB APPROVAL											
OMB Number:	3235-028										

Estimated average burden	
hours per response:	0.5

1. Name and Address of Reporting Person <sup>*</sup> Bishop Stacey		ı*	2. Issuer Name and Ticker or Trading Symbol HUBSPOT INC [HUBS]	5. Relationship of Reporting Person(s) to Issuer (Check all applicable)				
			L J	X	Director	10% Owner		
(Last) C/O SCALE VE	(First) NTURE PARTNE	(Middle) RS III, L.P.	3. Date of Earliest Transaction (Month/Day/Year) 09/01/2015		Officer (give title below)	Other (specify below)		
950 TOWER LANE, SUITE 700			4. If Amendment, Date of Original Filed (Month/Day/Year)	6 Indiv	dividual or Joint/Group Filing (Check Applicable			
				Line)	ig (Check Applicable			
(Street)				X	Form filed by One Rep	porting Person		
FOSTER CITY	СА	94404		Form filed by More than Person				
(City)	(State)	(Zip)						

#### Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)		4. Securities Disposed Of			5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
			Code	v	Amount	(A) or (D)	Price	Transaction(s) (Instr. 3 and 4)		(1130. 4)	
Common Stock	09/01/2015		s		21,092	D	<b>\$</b> 46.1128 <sup>(1)</sup>	569,219	Ι	See footnote <sup>(2)</sup>	
Common Stock	09/01/2015		s		2,978	D	\$46.7856 <sup>(3)</sup>	566,241	Ι	See footnote <sup>(2)</sup>	
Common Stock	09/02/2015		s		13,705	D	<b>\$</b> 45.691 <sup>(4)</sup>	552,536	Ι	See footnote <sup>(2)</sup>	
Common Stock	09/03/2015		s		13,488	D	\$45.7364 <sup>(5)</sup>	539,048	Ι	See footnote <sup>(2)</sup>	

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exerc Expiration Da (Month/Day/Y	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)	
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				

#### Explanation of Responses:

1. The shares were sold at prices ranging from \$45.64 to \$46.62. The reporting person will provide upon request to the SEC, the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price

2. The shares are owned of record by Scale Venture Partners III, L.P. Stacy Bishop is a managing member of Scale Venture Management III, L.L.C., the ultimate general partner of Scale Venture Partners III, L.P., and may be deemed to have shared voting and dispositive power over the shares held by Scale Venture Partners III, L.P. The Reporting Person disclaims beneficial ownership of all of the reported shares for purposes of Section 16 or for any other purpose.

3. The shares were sold at prices ranging from \$46.65 to \$47.06. The reporting person will provide upon request to the SEC, the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price.

4. The shares were sold at prices ranging from \$45.50 to \$45.99. The reporting person will provide upon request to the SEC, the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price.

5. The shares were sold at prices ranging from \$45.50 to \$46.20. The reporting person will provide upon request to the SEC, the issuer or security holder of the issuer, full information regarding the number of shares sold at each separate price.

Remarks:

# <u>/s/ Stacey Bishop</u>

\*\* Signature of Reporting Person

Date

09/03/2015

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 $^{\ast}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.