FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

JURITIES AND EXCHANGE COMMISSI	UN	
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**OMB APPROVAL** 

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Check this box to indicate that a transaction was made pursuant to a contract, instruction or written plan for the purchase or sale of equity securities of the issuer that is intended to satisfy the affirmative defense conditions of Rule 10b5-1(c)

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

See In:	struction 10.																
Name and Address of Reporting Person*     Simons Jay					2. Issuer Name <b>and</b> Ticker or Trading Symbol HUBSPOT INC [ HUBS ]								heck all appli	cable) or	ting Person(s) to Issuer 10% Owner		
(Last) (First) (Middle) C/O HUBSPOT, INC.					3. Date of Earliest Transaction (Month/Day/Year) 06/17/2020								Officer (give title Other (specify below) below)				
2 CANAL PARK					4. If Amendment, Date of Original Filed (Month/Day/Year)								6. Individual or Joint/Group Filing (Check Applicable Line)				
(Street) CAMBRIDGE MA 02141			02141	06	06/18/2020								Form filed by One Reporting Person Form filed by More than One Reporting Person				
(City)	(S	tate)	(Zip)														
		Tab	le I - Non-De	rivativ	e Se	curiti	es A	cquired, D	ispose	d of,	or Be	neficia	Illy Owne	d			
Date			nsaction th/Day/Ye	Execution Date			Code (In	ion Disp				Benefici Owned	es ally Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)		
							Code	/ Amo	unt	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)			(11150.4)		
		Т	able II - Deri					quired, Dis					y Owned				
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year	4. Transi Code	s, cans, warran sansaction ide (Instr. Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		rative rities rired r osed ) r. 3, 4	mber 6. Date Exercise Expiration Date (Month/Day/Yea ities red sed 3, 4		able and 7. Title and Amount of		d Security	8. Price of Derivative Security (Instr. 5)		Ownershi Form: Direct (D) or Indirect (I) (Instr. 4	Beneficial Ownership t (Instr. 4)	
				Code	v	(A)	(D)	Date Exercisable	Expiration Date		itle	Amount or Number of Shares					
Stock Option (right to buy)	\$212.61 <sup>(1)</sup>	06/17/2020		A		679		(2)	06/17/20		ommon Stock	679	\$0.00	679	D		
Stock Option (right to buy)	\$472.71 <sup>(3)</sup>	06/03/2021		A		242		(4)	06/03/20		ommon Stock	242	\$0.00	242	D		
Stock Option (right to buy)	\$528.59 <sup>(5)</sup>	06/05/2023		A		204		(6)	06/05/20		ommon Stock	204	\$0.00	204	D		
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## **Explanation of Responses:**

- 1. The original Form 4 filed on June 18, 2020 is being amended by this Form 4 amendment to correct the price reported in column 2 of Table II in the original Form 4, which inadvertently included the incorrect price. All other information reported in the original Form 4 is correct.
- 2. This stock option was scheduled to vest in full on the one year anniversary of the date of grant (or, if earlier, immediately prior to the Company's 2021 annual meeting of stockholders), and vested in full on June 3, 2021.
- 3. The original Form 4 filed on June 7, 2021 is being amended by this Form 4 amendment to correct the price reported in column 2 of Table II in the original Form 4, which inadvertently included the incorrect price. All other information reported in the original Form 4 is correct.
- 4. This stock option was scheduled to vest in full on the one year anniversary of the date of grant (or, if earlier, immediately prior to the Company's 2022 annual meeting of stockholders), and vested in full on June 3, 2022.
- 5. The original Form 4 filed on June 7, 2023 is being amended by this Form 4 amendment to correct the price reported in column 2 of Table II in the original Form 4, which inadvertently included the incorrect price. All other information reported in the original Form 4 is correct.
- 6. This stock option was scheduled to vest in full on the one year anniversary of the date of grant (or, if earlier, immediately prior to the 2024 annual meeting of stockholders), and vested in full on June 5, 2024.

/s/ Alyssa Harvey Dawson, 08/19/2024 attorney-in-fact

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.

<sup>\*\*</sup> Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).